

# kleanekare

## A NEW FACILITIES MANAGEMENT PERSPECTIVE FOR YOUR WORLD



### AT A GLANCE

**Woman-Owned Small Business and Small Disadvantaged Business**

**Duns: 09-338-1171  
Cage Code: 1RYL1**

**GSA Contract: 47QSHA20D0002D**

**NAICS Code: 561210; 561720; 561790;  
56730; 236210; 236220; 238990**

**SCC ID: 0510458-3**

Established in 1986, Kleane Kare, a women-owned small business and small disadvantaged business, has evolved into a one of the nation's premier providers of Facility Management Services to private enterprise, the federal government and state and local municipalities. Our commitment to utilizing innovative recruiting techniques; quality control through frequent inspections; reduced labor, equipment and supply costs; and excellent communication adds up to personalized, dependable service.

Kleane Kare assembles the best and most effective management team who works in collaboration with our clients creating a single focus on one set of goals and objectives. Our relationships are based on trust, dedication to common goals, and an understanding of each other's individual expectations and values. We provide a new facilities management perspective for your world that includes a partnership whose objectives are based on mutual understanding of your requirements and objectives. We concentrate on efficiently and effectively managing your assets while maintaining a lower overall cost of operations, so that you can focus on your core business.

Our solution provides building operations and maintenance and custodial services that are established through investigations, metrics, and feedback loops, and by establishing a partnership between the Kleane Kare and our clients to achieve joint performance objectives.

### CERTIFICATIONS/MEMBERSHIPS

**Members of ISSA World Wide Cleaning Industry Association**  
*ISSA Certification Experts (I.C.E.)  
Green Building Certification  
ISSA CIMS-Green Building Certification with Honors*

**International Facility Management Association (IFMA)**

**Members of James River Green Building Council (JRGBC)**

**Members of Building Service Contractors Association International (BSCAI)**

**Certified with Virginia Minority Supplier Development Council (VMSDC)**

**Women's Business Enterprise National Council (WBENC)**

**Women Presidents' Educational Organization (WPEO)**

**US Small Business Administration**  
*ED-WOSB/8a Graduate  
State Of Virginia  
SWAM #003881*

**City of Richmond**  
*MBE/DMBE*

### KEY DIFFERENTIATORS

- More than 35 years of experience and strong past performance
- Woman-Owned Small Business and Small Disadvantaged Business
- 8(a) graduate
- Kleane Kare Audit™ provides a thorough facility assessment
- Certified Quality Control program
- Experience managing and maintaining LEED certified facilities
- FlexKleane Policy™ protects your bottom line

### SOFT SERVICES

- Housekeeping & Custodial
- Cleanroom
- Recycling
- Waste Management
- Landscaping & Grounds
- Parking & Roads
- Winter Services
- Fire/Life Safety Systems
- Pest Control
- LEED (Green) Cleaning
- Aseptic/Hospital Grade Cleaning
- Natural Stone Restoration

### HARD SERVICES

- O&M – Reactive/Planned Maintenance
- External Building Maintenance
- Interior Maintenance
- Elevator Maintenance
- Mechanical /Electrical Systems
- Plumbing
- Building Automation
- Systems & Controls
- Instrument Calibration
- Water Systems
- Security/Access Control System
- Materials & Inventory Mgmt.

### CORE COMPETENCIES

Our core competencies provide a strong foundation from which we deliver value to our clients and are continually evolving as our clients needs change. Kleane Kare not only maintains but builds on our skills so that we can assist our clients as they grow their business.

## MISSION

To provide cost effective, responsive service, and compelling programs for the operations and maintenance of facilities based on sustainable solutions and collaborative outcomes.

## VISION STATEMENT

To be recognized through stewardship as the leading professional and service provider of choice for Operation & Maintenance Facilities.

# SIGNATURE ASSURANCES

### THE KLEANE KARE AUDIT™

**A Thorough Facility Assessment**

The Kleane Kare Audit™ is a structured review of the client's facility that provides objective scope requirements for how the facility can be cleaned and maintained. This audit process is repeated regularly to ensure that the work is being executed as promised.

### THE QUICKSTAFF PROCESS™

**A Workplace Cultural Fit**

The QuickStaff Process™ enables Kleane Kare to rapidly assemble the best team members that fits the client's facility maintenance requirements and workplace culture. This process is used for both long-and short-term process, allowing Kleane Kare to deliver the right team for every engagement.

### THE GREENKLEANE PROGRAM™

**Appropriate Facilities Management**

GreenKleane Program™ is the LEED certified process that the Kleane Kare Team employs to keep every client's facility both clean and healthy for workers. We only use certified green cleaning products and processes.

### THE FLEXKLEANE POLICY™

**Protection for Your Bottom Line**

The FlexKleane Policy™ gives all the Kleane Kare Team workers the authority to perform certain tasks that may fall outside of the regular scope of work. This empowers Kleane Kare Team cleaners to proactively act on the client's behalf in maintaining a cleaner, better work environment.

The table below shows some our facilities contracts.

| Organization   | Location             | Capacity            | Contract Requirements                              | Contract value | Period of Performance |
|--|----------------------|---------------------|--|----------------|-----------------------|
| Nuclear Regulatory Commission (NRC)                        | Rockville, MD        | Prime               | Janitorial & Related Services                      | \$12,567,055   | 9/2011 - 3/2017       |
| The Federal Building & U.S. Courthouse                     | Omaha, NE            | Prime               | Janitorial & Related Services                      | \$2,848,184    | 8/2015 - 3/2021       |
| The Federal Building & U.S. Courthouse                     | Sioux City, IA       | Prime               | Janitorial & Related Services                      | \$860,276      | 10/2020 - 9/2025      |
| Tulsa & Muskogee Oklahoma Federal Buildings and Courthouse | Tulsa & Muskogee, OK | Prime Subcontractor | Operations and Maintenance and Janitorial Services | \$5,783,535    | 2/2020 - 1/2028       |



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